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Ev

# Wholesale Price List

... for Fall of 1958  
and Spring of 1959

# SUNCREST EVERGREEN NURSERIES

specialists in  
PLANTING STOCK

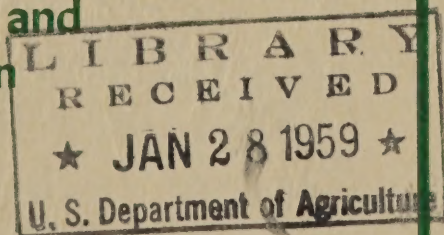
for Christmas Trees,  
Ornamentals, Hedges,  
Lining-Out,  
Windbreaks and  
Reforestation

write to:

BOX 305,  
HOMER CITY, PA.

phone:

GRidley 9-2800 or 9-8340



GROWERS OF  
ALLEGHENY  
EVERGREENS



Dear Customer,

We welcome the opportunity to send you this copy of our new Wholesale Price List and Planting Guide. The many species of evergreens listed on the following pages have been carefully and scientifically grown from the finest seed strains available anywhere. Our quality stock combined with economical prices assure you of the best returns on your planting investment.

As always, we look forward to serving you on your evergreen planting needs and thank you in advance for your confidence and patronage.

Sincerely,

*J. L. and M. S. Kopach Owners*

SUNCREST EVERGREEN NURSERIES

Homer City, Penna.

### MANAGEMENT

Mr. Lewis O. Long, well known throughout the Nursery industry and General Manager at Suncrest, is regularly available to visitors desiring information about Suncrest.

### REFERENCES

Homer City State Bank, Homer City, Penna.  
Dun & Bradstreet, Inc.

### MEMBERS

We are members of: Pennsylvania Nurserymen's Association, the American Association of Nurserymen, the National Mail Order Nurserymen's Association, Inc. and the Pennsylvania Christmas Tree Grower's Association.

### NURSERY EXHIBITS

You are cordially invited to visit our exhibits at the following Nursery Trade Shows in January of 1959: at the Pennsylvania Farm Show in Harrisburg, Pa. from January 12 through January 16, our exhibit will be in Booth No. 527, Section E.

For the Ohio Forestry Association and Christmas Tree Growers' Annual meeting on January 23rd and 24th, our tree exhibit will be at the Southern Hotel, Columbus, Ohio.

2 miles west of Homer City and 50 miles east of Pittsburgh, Suncrest is located in the rolling foothills of Pennsylvania's Alleghenies.

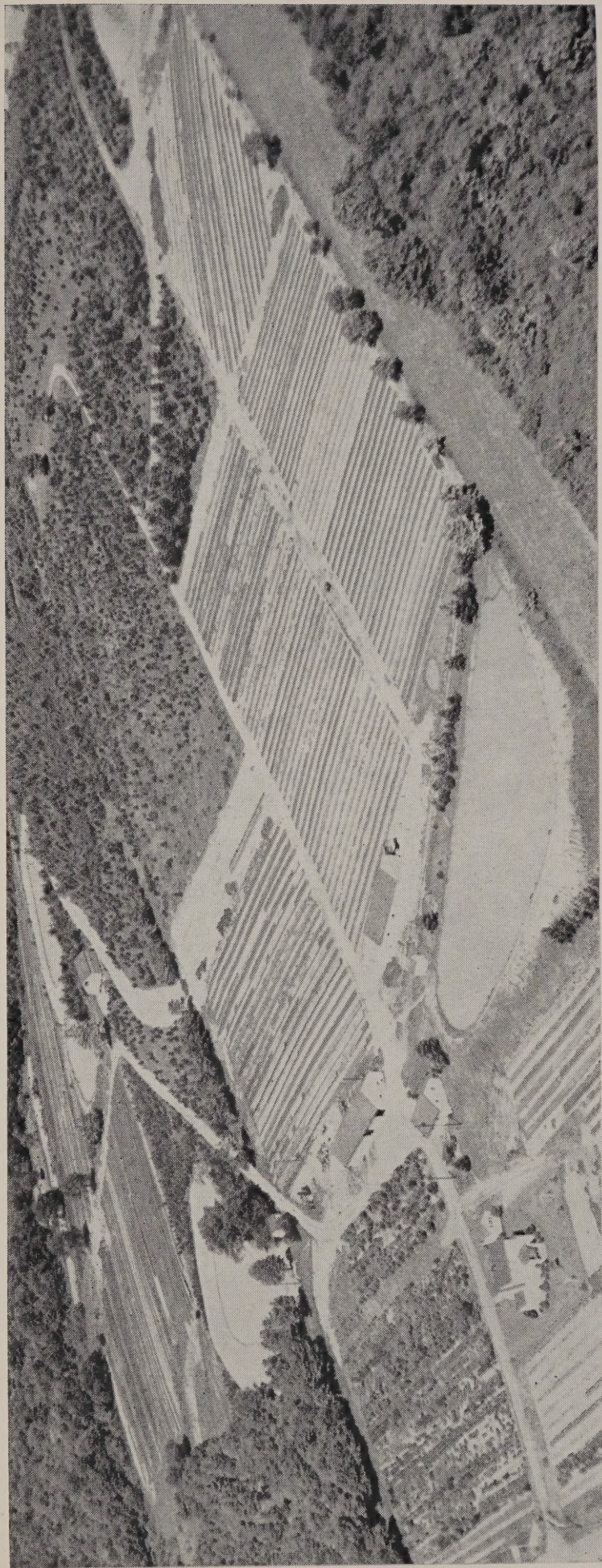
(see map inside back cover)



**VISITORS ARE WELCOME**







AERIAL VIEW SHOWING PART OF SUNCREST EVERGREEN NURSERIES NEAR HOMER CITY, PENNA.



## SUNCREST EVERGREEN NURSERIES

**Age Classifications** of nursery stock are denoted by two or more figures. The first figure in a series always indicates the number of years that a plant has grown in a seedbed. A 2-0 plant means it has grown two years in a seedbed, hence, it is a two year seedling. A 2-1 series indicates that the plant grew two years in the seedbed, was transplanted, and grew one year in the transplant bed. A 3-2-2 series indicates that the plant grew in a seedbed three years, was transplanted and grew in a transplant bed two years, was transplanted a second time and grew in that bed for two years.

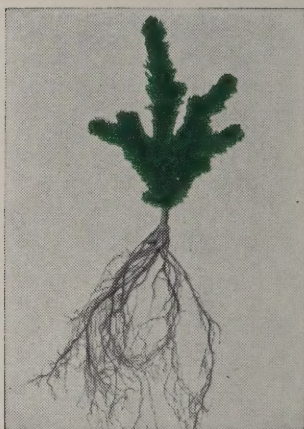


### SCOTCH PINE

One of the finest varieties for Christmas Tree growing. Has good needle retention with excellent winter holding color. Responds well to shearing. Prices on page 6.

### WHITE SPRUCE

Extremely popular for Christmas Tree growing, border planting and ornamentals. Medium length needles — good color. Prices on page 9.



The unusually fine, healthy seedlings and transplants shown here illustrate the kind of planting stock you receive from Suncrest. Our seedlings are grown from the finest seed obtainable and under supervised growing conditions to develop as healthy and well balanced a seedling as possible.

Whether you plant for Christmas trees, ornamentals, hedges, windbreaks, reforestation, soil bank, etc., it will pay you to investigate the savings you can make at Suncrest. Every order is carefully graded and packed under the supervision of trained forestry experts.

SUNCREST TREES planted on your idle, cleared acreage will improve and increase its value yearly with a minimum of effort and expense. For example, an area planted in Christmas trees and properly managed will have a market value in 6 to 8 growing seasons.

## CONCOLOR WHITE FIR

One of the longest needle types of the Fir family. Silver in cast, good needle retention. A compact, attractive tree for lawn and roadside plantings. Prices on page 8.



## CANADIAN HEMLOCK

This dark green, flat needle species makes unusually handsome ornamental plantings. Responding well to pruning — they shape easily. Prices on page 8.

The demand for Christmas trees in Pennsylvania alone is presently estimated to be more than two million annually and increasing. At present, wild and imported trees account for approximately 50% of the market. Since every town and city offer a potential market, the local grower has the advantage of offering freshly cut trees with minimum costs in handling and delivery charges.

Just as it becomes more and more difficult to sell poor grade trees, the demand for first grade trees will increase. This can best be accomplished by planting quality stock and following the good management procedures outlined on pages 14-16.

Thus many local people are finding it unusually profitable to raise good-grade Christmas Trees as a regular crop and develop a steady near-by market.

**Additional Bulletins and Information** about Christmas tree growing can be obtained from forestry departments, county agents, college extension departments and other agencies. We will also do our best to answer any questions that you might have on tree growing.

We do not recommend the planting of northern grown evergreens in the South Coastal or deep South or dry hot desert country areas of the Southwest. Northern grown evergreens should grow satisfactorily in the hilly and Appalachian Mountain districts of the South.



# Seedlings and Transplants

## SCOTCH PINE

Selected strains of Scotch Pine have proven to be most suitable for growing Christmas Trees. Its natural qualities of pyramidal form, good needle retention and rigid green needles have contributed greatly to its increasing popularity for the Yuletide market.

The needles are 2 to a cluster, varying from 1½ to 3" in length. It is very hardy and adapts itself well to heavy or light soils of average fertility. It may be transplanted easily and is one of the fastest growing members of the pine family, reaching a Christmas tree marketable size after 6 to 8 years in the field. It grows densely and responds well to shearing. Besides being popular as a Christmas Tree it is also a stately tree for ornamental use, for windbreaks or for pulpwood.

Of the varieties listed below the French and the Danish have a blue-green cast, while the Special, Domestic and Italian are deep green in color. At maturity, the French and the Special have the shortest length needle, while the needles of the Danish, Domestic and Italian are of medium length. The length of needle on a 2 yr. seedling is not necessarily indicative of the length of needle on the mature tree. From our experience all of the Scotch Pine strains offered here have desirable winter-holding color qualities under normal soil and climatic conditions.

### SCOTCH PINE — French Strain

			Per 100	Per 1000
3 yr. Seedlings .....	3-0	8-11"	\$7.00	\$50.00
(Select Grade)				
2 yr. Seedlings .....	2-0	4-6"	4.50	25.00
2 yr. Seedlings .....	2-0	2-4"	3.50	15.00

### SCOTCH PINE — Special Strain

3 yr. Seedlings .....	3-0	12-15"	8.00	55.00
3 yr. Seedlings .....	3-0	8-12"	7.00	50.00
(Heavy Grade)				
2 yr. Seedlings .....	2-0	4-8"	5.00	30.00
2 yr. Seedlings .....	2-0	2-4"	3.50	15.00

### SCOTCH PINE — Domestic Strain

4 yr. Seedlings .....	4-0	14-18"	8.00	55.00
3 yr. Seedlings .....	3-0	8-12"	7.00	50.00

### SCOTCH PINE — Danish Strain

4 yr. Seedlings .....	4-0	12-16"	8.00	55.00
3 yr. Seedlings .....	3-0	8-12"	7.00	50.00
2 yr. Seedlings .....	2-0	4-7"	4.50	25.00
2 yr. Seedlings .....	2-0	2-4"	3.50	15.00

### SCOTCH PINE — Italian Strain

4 yr. Seedlings .....	4-0	12-16"	7.00	45.00
3 yr. Seedlings .....	3-0	6-10"	6.50	40.00





**Scotch Pine**

**WHITE PINE**

			Per 100	Per 1000
3 yr. Seedlings .....	3-0	6-10"	\$6.00	\$40.00
2 yr. Seedlings .....	2-0	3-6"	5.00	30.00

Highly recommended for timber and Christmas Tree plantings.

**AMERICAN RED PINE**

3 yr. Seedlings .....	3-0	8-12"	6.00	40.00
2 yr. Seedlings .....	2-0	4-8"	5.00	30.00

Very desirable for Christmas Tree, timber and windbreak planting.

**AUSTRIAN PINE**

4 yr. Seedlings .....	4-0	12-16"	7.00	45.00
3 yr. Seedlings .....	3-0	8-11"	6.00	40.00
2 yr. Seedlings .....	2-0	4-8"	5.00	30.00

For Christmas Trees and Ornamentals. Grows as well in coastal areas as on inland locations.

**Austrian  
Pine**





# SUNCREST EVERGREEN NURSERIES



## Douglas Fir

Domestic seed origin — is excellent for ornamental and Christmas Tree planting. Typically straight trunk increases demand among Christmas Tree buyers.

SPRUCES AND FIRS are slow growing. Besides being very desirable for Christmas Tree planting, the Spruces and Firs are widely used for ornamental and roadside plantings.

CONCOLOR WHITE FIR				Per 100	Per 1000
3 yr. Seedlings .....	3-0	6-10"	10.00	65.00	
Excellent for ornamental use, this beautiful, hardy tree will withstand very low or high temperatures. Bluish-green in color.					

DOUGLAS FIR (Blue-Gray Strain)					
3 yr. Seedlings .....	3-0	8-12"	7.50	50.00	

DOUGLAS FIR (Blue strain)					
3 yr. Seedlings .....	3-0	4-8"	6.00	40.00	

BALSAM FIR — Deep Blue-Green					
4 yr. Seedlings .....	4-0	6-10"	7.50	50.00	
3 yr. Seedlings .....	3-0	4-8"	6.00	40.00	
Good ornamental and excellent for Christmas Trees in higher altitudes. Narrow needles about an inch long are glossy on the upper side and lighter on the under side.					

CANADIAN HEMLOCK					
5 yr. Transplants .....	3-2	12-15"	35.00		
4 yr. Transplants .....	3-1	8-12"	25.00	200.00	
Highly popular for use as an ornamental. Flat needles, dark on upper side and silver-green on under side. Responds well to shearing. Makes beautiful hedges and holds dark green color during winter months. Extremely hardy.					

JAPANESE BLACK PINE					
2 yr. Seedlings .....	2-0	4-8"	6.00	35.00	
Very tolerant of salt air, doing well in temperate coastal areas.					

SITKA SPRUCE — Hardy, Slow Growing					
3 yr. Seedlings .....	3-0	6-10"	5.50	35.00	



## WHITE SPRUCE

			Per 100	Per 1000
3 yr. Seedlings .....	3-0	8-12"	7.00	45.00
2 yr. Seedlings .....	2-0	4-8"	5.00	30.00

Compact, hardy. For Christmas Trees and ornamentals.

## COLORADO BLUE SPRUCE

3 yr. Seedlings .....	3-0	8-12"	9.00	65.00
2 yr. Seedlings .....	2-0	4-8"	6.00	40.00
4 yr. Transplants .....	2-2	4-8"	12.00	80.00

Compact growth. Ideal for ornamentals and Christmas Trees.

## NORWAY SPRUCE

3 yr. Seedlings .....	3-0	9-12"	7.00	50.00
3 yr. Seedlings .....	3-0	6-9"	6.00	40.00
4 yr. Transplants .....	2-2	5-9"	11.00	75.00

Special, dark-green strain — fast growing.

## BLACK HILLS SPRUCE — Compact Growth

3 yr. Seedlings .....	3-0	5-10"	5.50	35.00
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## ENGELMANN BLUE SPRUCE

3 yr. Seedlings .....	3-0	8-12"	6.00	40.00
3 yr. Seedlings .....	3-0	4-8"	5.50	35.00

Produces good percentage of blue trees. Slow growing.

## BLACK SPRUCE

3 yr. Seedlings .....	3-0	8-12"	7.50	.....
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Does well in moist soil.



Colorado Blue Spruce



# SUNCREST EVERGREEN NURSERIES

## AMERICAN ARBORVITAE

			Per 100	Per 1000
4 yr. Transplants .....	2-2	12-20"	20.00	150.00
2 yr. Seedlings .....	2-0	3-5"	5.00	25.00

Very popular for ornamental and hedge plantings.

## MUGHO PINE — Extreme Dwarf, Tyrolean Strain

3 yr. Seedlings .....	3-0	4-7"	5.00	35.00
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Will stand much shearing, extensively used for ornamental, foundation and rock garden plantings.

## MULTIFLORA ROSE (Top pruned)

2 yr. Seedlings .....	2-0	5-10"	3.50	25.00
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Thorny, upright type for living fences and hedges. This stock cut back to 5-10 inches. Planting instructions are included with shipping notice.

## JUNIPER SCOPULORUM

2 yr. Seedlings .....	2-0	4-7"	5.50	35.00
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Upright, blue-green to silver tip, readily adapted to small areas, for corner foundation plantings.

## JUNIPER VIRGINIANA

2 yr. Seedlings .....	2-0	5-10"	5.50	35.00
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Tall, pyramidal form with light green to blue foliage.

## WISTERIA MULTIJUGA (Deep Blue)

2 yr. Seedlings .....	2-0	6-10"	7.50	.....
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Develops into a long lived tree with purplish blue flowers, very beautiful.

## GINGKO BILOBA

2 yr. Seedlings .....	2-0	6-10"	10.00	.....
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Shade tree 60 ft. at maturity, has exotic open growth, fan shaped leaves turning yellow in fall. Free of insects and disease. Grows well in smoke and dust of cities.

The following pines are all fast growing varieties and are especially recommended and priced for Soil Bank, Spoil Bank and pulpwood plantings.

## ORIENTAL RED PINE

3 yr. Seedlings .....	3-0	8-12"	4.50	25.00
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## BANKS PINE (Jack)

3 yr. Seedlings .....	3-0	12-16"	4.50	25.00
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## PITCH PINE

3 yr. Seedlings .....	3-0	8-12"	4.50	25.00
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## GRIFFITHII PINE

3 yr. Seedlings .....	3-0	8-12"	4.50	25.00
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## PONDEROSA PINE

3 yr. Seedlings .....	3-0	8-12"	5.00	30.00
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3 yr. Seedlings .....	3-0	4-8"	4.50	25.00
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Fast growing and also used for timber tree and windbreaks.



# Ornamental Lining-out Stock

These seedlings and transplants are ideal for lining out in cultivated beds for future foundation and ornamental use.

<b>TAXUS (Yew) HICKSI</b>		Per Each	4 or More
Transplants .....	8-12"	1.10	1.00
Rich, dark, glossy green in color. Develops a main stem with numerous branches that ascend almost vertically.			

<b>TAXUS (Yew) CUSPIDATA</b>		Per Each	4 or More
Transplants .....	10-12"	1.10	1.00
Deep green, spreading type. Graceful short branches covered with waxy foliage.			

<b>GLOBE ARBORVITAE (Woodwardii)</b>		Per Each	4 or More
Transplants .....	8-12"	1.15	1.00
Very popular for foundation groupings and borders. Deep green foliage.			

<b>PFITZER JUNIPER</b>		Per Each	4 or More
Transplants .....	8-12"	1.00	.90
One of the most popular dark green low spreading types.			

<b>HETZI JUNIPER</b>		Per Each	4 or More
Transplants .....	15-18"	1.25	1.15
Similar to Pfitzer but grows faster and more upright.			

<b>ANDORRA JUNIPER</b>		Per Each	4 or More
Transplants .....	12-15"	1.25	1.15
Low spreading variety seldom reaching more than 15" in height. Green color in summer turning after first frost to a purple color. Very hardy and good grower. Excellent for foundation, rock gardens and terrace plantings.			

<b>FASTIGIATA JUNIPER</b>		Per Each	4 or More
Transplants .....	12-15"	1.25	1.15
Columnar, light green color, compact and upright.			

<b>SPINY GREEK JUNIPER</b>		Per Each	4 or More
Transplants .....	12-18"	1.25	1.15
Pyramidal, ideal for ornamental and memorial planting.			

<b>SAVIN (Sabina) JUNIPER</b>		Per Each	4 or More
Transplants .....	12-15"	1.25	1.15
Dark green foliage, semi-spreader. Excellent for ornamental.			

<b>RETINOSPORA PLUMOSA (Golden Cypress)</b>		Per Each	4 or More
Transplants .....	8-12"	1.00	.90
Member of the Cypress Family with golden cast. Height at maturity 10 to 12 ft. and conical in form.			

<b>DOUGLAS FIR</b>		Per Each	4 or More
Transplants .....	12-18"	.25	.20
Ornamental for lawn or roadside planting. Green or blue-green color.			



# SUNCREST EVERGREEN NURSERIES

## AMERICAN ARBORVITAE

		Per Each	4 or More
Transplants .....	12-20"	.30	.25

Upright, very popular for corner, foundation and hedge landscape locations. Can be trimmed into compact specimens.

## COLORADO BLUE SPRUCE

Transplants .....	4-8"	.25	.20
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This species is very compact with straight stem. Stock grown from best seed source available. A beautiful tree for landscape planting. Best for ornamental and Christmas trees.

## NORWAY SPRUCE

Transplants .....	5-9"	.25	.20
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Special strain, dark green, fast growing, straight leader. One of the best for border plantings and Christmas trees.

## AZALEA MOLLIS (Hand pollinated)

6-10"	Some budded — bare root .....	\$2.00 each
12-15"	Budded — potted .....	3.50 each

A rare strain of azaleas obtainable only in selected nurseries in the United States. Now for the first time you can obtain the hardiest azaleas in the color you select — beautiful RED, ORANGE-RED, YELLOW, ORANGE and ROSE. These are own root azaleas and are the hardiest of all the large flowering azalea species. All colors are hardy at temperatures to 20 degrees below zero.

## OWN ROOT HYBRID RHODODENDRON

### FAMOUS NAMED VARIETIES—HARDY—TRUE TO COLOR

4-6"	Potted .....	\$1.75 each
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Everstianum — fringed orchid — very hardy

Catawbiense Album — large white — very hardy

America — best hardy red

8-12"	Potted .....	\$3.50 each
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America — best hardy red

Nova Zembla — hardy scarlet

Dr. H. C. Dresselhuys — famous hardy red

E. S. Rand — hardy red and yellow blotch

12-15"	Potted .....	\$4.00 each
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America — best hardy red

Boursalt — best hardy lilac

Cuttings are taken from named variety stock plants, rooted in outside frames and then transplanted into outdoor beds for 1, 2 or 3 years. This insures fine bushy plants with an excellent root system and hardiness. Plants grown by this system will be fast growing and earlier flowering; therefore a source of joy in your garden for many years.

Do not confuse these own root named variety Hybrid Rhododendron with weak, non-hardy, inferior colored seedlings grown from seed and advertised as Hybrid Seedlings. Rhododendron grown from seed are inferior to those grown from cuttings in growth habit, color and hardiness. It pays to buy only own root named variety Hybrid Rhododendron.

Information on Care and Insect Control for Rhododendrons will be sent with shipping notice.

## GRAFTED HYBRID RHODODENDRON

All sizes budded.

12-15"	Potted .....	each \$4.00;
15-18"	.....	each \$4.50

Dr. H. C. Dresselhuys — famous hardy red

Roseum Elegans — hardy rose

Boursalt — best hardy lilac

Catawbiense Grandiflorum — lilac

Vanweerden Poelman — fine red

# Balled and Burlap Stock

Customers are cordially invited to visit our new lathe house where the following balled and burlap stock is available for inspection and sale. This stock is for nursery pick-up only.

## GRAFTED HYBRID RHODODENDRON — Budded

Dr. H. C. Dresselhuys — famous hardy red  
 Roseum Elegans — hardy rose  
 Boursalt — best hardy lilac  
 Catawbiense Grandiflorum — lilac  
 Vanweerden Poelman — fine red

	Each
18-21" .....	\$6.50
21-24" .....	7.50
24-27" .....	10.00
27-30" .....	12.00
2 1/2-3 feet .....	14.00
3-3 1/2 feet .....	15.00

## MUGHO PINE

24-30" .....	3.75
18-24" .....	2.75
15-18" .....	2.00

One of most extensively used dwarf evergreens. Has many uses in landscape work particularly in foundation and rock garden plantings. Highly recommended for soil erosion and terrace planting.

COLORADO BLUE SPRUCE (Blue Cast)	Each
24-36" .....	4.75

COLORADO BLUE SPRUCE (Green Cast)	
24-36" .....	3.00

NORWAY SPRUCE	
36-48" .....	2.75

AMERICAN ARBORVITAE	
36-48" .....	2.75

ORIENTAL ARBORVITAE	
24-30" .....	1.75

PFITZER JUNIPER	
18-24" .....	3.00

JUNIPER SCOPULORUM	
24-30" .....	2.00

TAXUS CUSPIDATA (Spreader)	
15-18" .....	3.25



# **Planting Guide Information**

(See also pages 4 and 5)

## **Care Of Stock To Be Planted**

Here is important information to remember: Remove seedlings promptly from shipping containers. Dip roots in water and plant as soon as possible. Puddle trees in mud before planting. Do not let roots dry out at any time. Set tree about the same depth that it grew at the nursery. Firm the ground around the roots. If heeling-in is necessary select a well protected area away from sun and winds. Dig a trench about 6 to 8 inches deep, V-shaped at about 45 degrees. Cover roots with damp soil and keep well watered until planting time.

Caution: keep roots moist, but don't keep them flooded.

## **Sizes For Field Planting**

For planting directly in the field we recommend 2 or 3 year old Scotch Pine and 3 year old seedlings of other varieties of pine. We firmly recommend that only 3 year old seedlings 8" and over, or 2-2 transplants, in Spruce and Fir be planted directly in the field. In either case the weed competition should be controlled. Transplanting develops a better root system.

**We recommend that pine seedlings under 4" and Spruce and Fir seedlings under 8" be lined out in beds and cultivated for 2 years prior to field planting.**

Length of shoot should not be the only consideration in purchasing planting stock. The leader height should be well balanced with a root system capable of supplying the shoot. Stock is measured from the ground level to tree tip.

## **Kinds Of Trees To Plant**

Scotch Pine is in demand in most of the large markets and the demand for it is increasing. Local market demand, future estimates of that market and quality of the planting site should govern the choice of species planted. We suggest that the novice study his market possibilities and consult his local County Agriculture Agent for his market potentialities.

For growers interested in a diversified planting, the following proportions are suggested: 75% in the Pine family, and the remaining 25% in the Spruce and Fir families.

## **Planting Distance and Number of Trees Per Acre**

4 x 4 feet each way requires 2,720 trees per acre; 5 x 5 feet each way requires 1,720; 6 x 6 feet each way requires 1,210 per acre. About 4 x 5 feet spacing each way on Spruce and Fir is best, and 5 x 6 feet spacing each way is best for varieties of pine. If it appears that mowing or other tree care will be necessary, consider this in the spacing. Where it is possible, keep rows straight.

## **When To Plant**

We have learned from our own plantings over the years that Early Spring is the best time to plant. Start just as soon as possible after the ground is frost free and there is no more danger of a heavy frost. This period usually occurs in the latter part of March or early April, and planting can be continued as long as ground and weather conditions permit. We recommend fall planting only to experienced growers and where soil conditions permit. For those planning Fall planting it is best to consult your local or county agriculture agent regarding time, terrain, etc. The thawing and freezing action in the soil may heave the roots—this is particularly true in heavy soil. September 15 to October 30 is usually the best time as the ground is tempered and has more moisture.

## **Planting Methods**

Hand planting suggestion: Line out the rows with stakes at intervals. Each planter using a planting bucket with roots covered with muddy water. Use a special tree planting tool to open hole. Where this method is used the trees are slitted into the ground. Be sure and plant very firmly by using the heel of shoe. One man should plant about 1,000 seedlings in an 8 hour day.

On large plantings, tree planting machines are rapidly replacing hand planting. A crew of 4 men can plant 6,000 to 10,000 in an 8 hour day. Planting machines can be contracted for doing the work at a cost of about \$15.00 to \$20.00 per 1,000 trees. Planting contractors can be obtained in certain areas. They should be contacted a few months in advance of required planting.

## **Suggestions And Care**

The planting area should not be plowed as some grass and weeds will be an advantage for the first two years after planting. If grass becomes too high, use power driven mower, never a hand scythe as many of the tops of the planted trees will be cut off. Do not use fertilizer as this increases the growth of weeds as well as the trees. Land of average fertility is favored over rich soil. Pines in most varieties can be planted in grass sod and kept mowed if the grass is of high growth. For Christmas Tree growing, mowing between the rows is usually required the first to third years.

Keep all brush cut out by going over the plantation each Spring and Fall. During the second year some growers clip off one shoot in cases where a double top develops. This can be incorporated with a brushing operation. Do not permit livestock to graze as they will do serious damage. Fire is a hazard and we suggest that roads and fire breaks be made so that fire can be readily controlled. Watch for dead shoots and defoliated branches as these indicate insect damage. Contact a local forestry unit or your county agent for control instructions before serious damage occurs.



### Shearing

Shearing is performed to increase the number of buds and therefore the density and shapeliness of the tree. It should be started when the trees are 2-3 ft. tall, about the fourth year, and continued annually until the trees are ready to harvest. Not all trees will need pruning each year; shear only those that appear to be growing too rapidly or are becoming unshapely. Caution is the key, as over-sheared trees have an artificial appearance.

The time to shear is when the new buds are just forming and height growth is incomplete, as at this time new buds will form on the cut ends of the branches. The time to shear varies with the region, the season, and new growth development. In Pennsylvania, pines are sheared in June, Spruces and Firs during July and Spruces may be safely sheared in August.

The hedge shear with 8-9" blades is most commonly used. Only growth of the current season should be sheared unless some radical change in the tree form is to be made. First, attention is given to the terminal shoot, which is cut back to 10-12" from the whorl and cut on a sharp angle to lessen the possibility of developing a double leader. The laterals of this top-most whorl are pruned about 2" shorter than the terminal.

Next, lateral branches which are developing too much growth are sheared to encourage good tree outline. Here, it may be necessary to remove some old growth back to the next whorl of branches if the tree is becoming unshapely.

Remember, use caution in shearing and treat every tree individually. The novice is strongly urged to attend shearing demonstrations sponsored by State Associations and Experimental Stations.

Double leaders should be reduced to one leader immediately regardless of age of tree.

### Selling Suggestions

If you are not near a market, place a "FOR SALE" ad covering your trees in one of your large city papers. Run the ad about August and not later than the 1st of October. Require a deposit on each sale and apply same on the last truck load of the order. Sell for cash or certified check if the customer is unknown to you. Never sell on credit as even some of the better buyers will make a claim on a bad year when there is an over supply. Buyers may overstock heavily and the grower is not obliged to assume the risk. Many customers are 400 miles or more from the tree farm.

When selling WHOLESALE never permit the buyer to select and cut trees unless the grower is with him. Most growers cut and grade their own trees at a prearranged price.

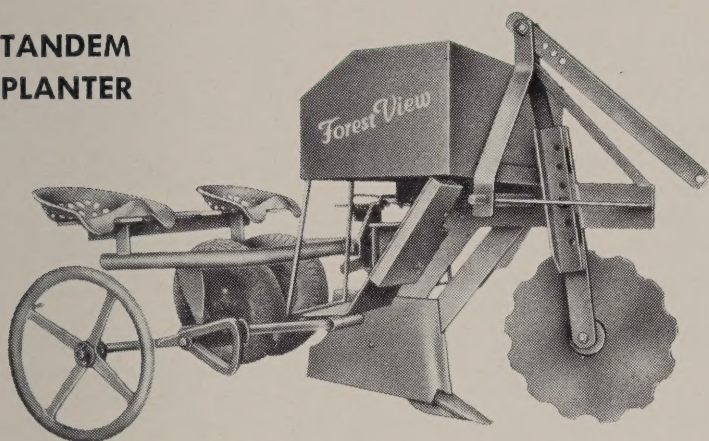
For RETAIL selling some growers permit a customer to select and cut his own tree, but it is still wise to have one of your men with the buyer.

## SUNCREST EVERGREEN NURSERIES

Available through  
SUNCREST EVERGREEN NURSERIES

# Forest View

### TANDEM PLANTER



### . . . rapid planting that saves time and money

With extra heavy-duty construction throughout — from its steel plate planting tray to the manganese steel point — The Forest View Planter is built to withstand rough, tough service with a minimum of repair or maintenance. A versatile, rugged Tree Planter for low cost, high speed planting of large areas. Ideal for use as a subsoiler or scarifier. Price — \$315.00 F.O.B. Galeton, Pa.

Write for FREE illustrated Literature

### . . . and the SPECIAL TREE PLANTING TOOL

#### for Hand Planting

A sturdy heavy duty planting tool that will last a lifetime. There is an offset on handle so that the top of the blade may be used as a step. The step is projected to provide sufficient room for the foot. A high carbon steel blade is forge-welded to shaft of heavy tubing. The blade is hammered to shape, ground to a point and heat treated to stand hard usage.

#### DIMENSIONS

Handle Length .....	26 in.
Blade Length .....	10½ in.
Overall Length .....	36½ in.
Blade Thickness at Top .....	¾ in.
Price .....	\$7.50

Postage prepaid east of Mississippi River

HOMER CITY, PENNA.



# Terms and Ordering Information

**All Prices F.O.B., Homer City, Pa.**

No order can be accepted for less than a multiple of twenty-five (25) of one variety and size, except for stock listed singly on pages 11 through 13. Units of 25 of one kind and size are sold at the 100 rate, 500 or more of one kind and size are sold at the 1000 rate.

All stock shipped F.O.B. Homer City, Pa. either by Railway Express or Parcel Post collect. Prices quoted do not include shipping charges. Please do not remit for shipping charges as cost cannot be estimated prior to shipment.

Whenever possible we recommend that customers pick-up order at nursery. The average car will transport 10,000 to 25,000 2 yr. seedlings. Please advise 3 days prior to pick-up date.

**Pennsylvania residents must pay 3% Sales Tax on stock unless it is to be resold or for growing Christmas Trees. In these cases a signed tax exemption certificate must be filed with the nursery.**

**Our liability ceases when trees are delivered to carrier.**

**Minimum Order** \$5.00 — Orders under \$5.00, add \$1.00 for handling charge. No C.O.D. on this size order.

Orders may be booked one-half cash with order, balance C.O.D.

Discounts on quantity orders.

**Samples** — Samples will be charged at the 100 rate. Sold in multiples of 25 only.

**Survival** — We cannot guarantee survival of stock as we have no control of it after shipment is made.

**Handling** — Boxes & Sphagnum moss are taken to the field and as plants are removed from the soil, their roots are covered immediately, plants then are graded and packed for delivery.

Fall shipment will begin about September 15th and continue as long as weather permits.

Spring shipment from about March 15th until new growth advances. Southern orders can be shipped prior to this date. All stock is shipped in a dormant condition and can be safely transplanted.

Trees will be shipped as close to your requested shipping date as weather permits.

**Give second choice on late orders.**

**Order your trees now while they are available.**

**If necessary to make a claim, this must be filed within five (5) days from receipt of shipment.**

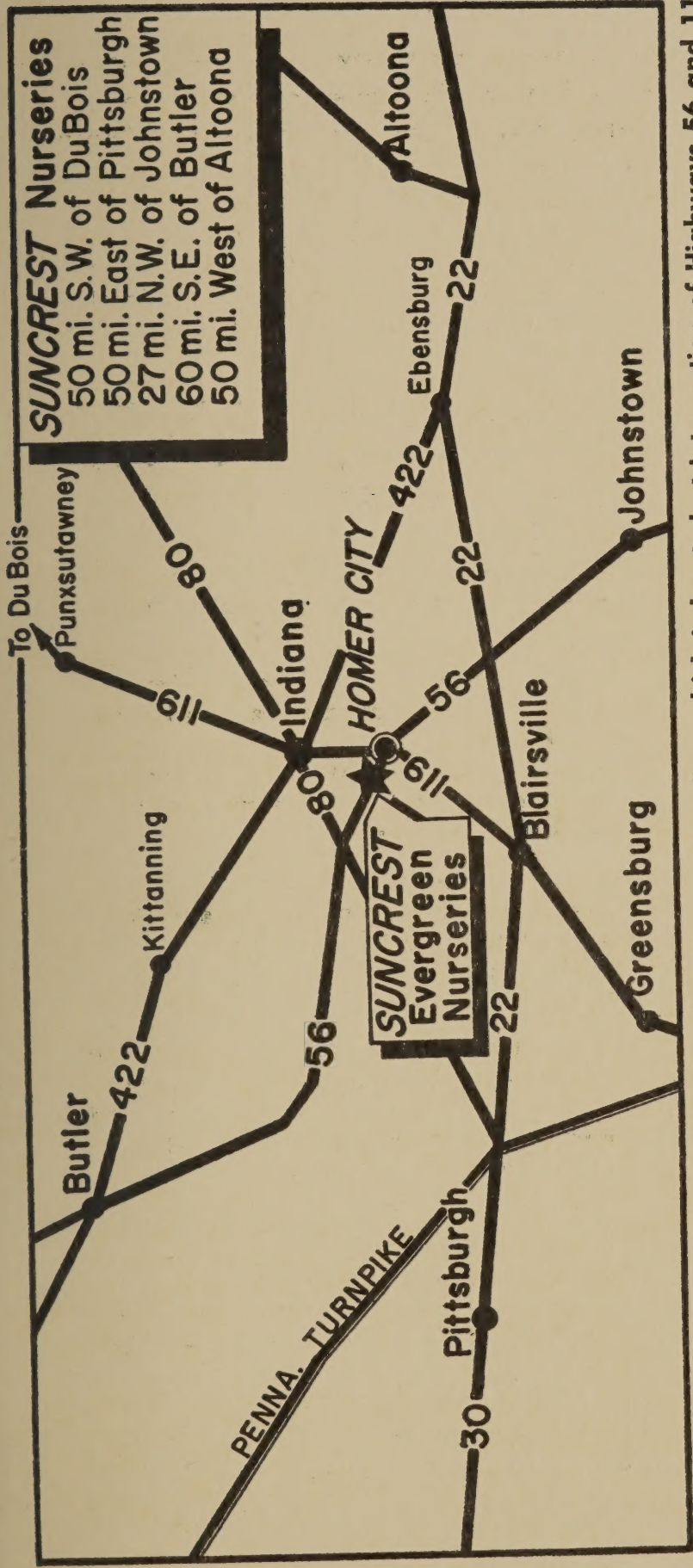
**All stock is state and federally inspected.**

**THIS LIST SUPERCEDES ALL  
PREVIOUS PRICE LISTS**

**We Suggest That You Order Early**

**SUNCREST EVERGREEN NURSERIES**

**Box 305, Homer City, Pa.**



Suncrest Evergreen Nurseries is 2 miles west of Homer City, Pa., which is located at intersection of Highways 56 and 119.



. . . these completely unsolicited statements from Suncrest Customers are evidence of the quality and service you receive from Suncrest:

"Since I had very good luck from the stock that I bought from you last spring, I am enclosing another order for this spring, as I have bought some more ground."—Maryland

"Received the Black Hills Spruce last week in good condition. I have received many compliments on the seedlings because they look so healthy and are so sturdy."—Connecticut

"My shipment of Scotch Pine arrived in as fine a shape as they did last year."—Wisconsin

"I am very pleased with the stock received this spring. Your good treatment and quality merchandise should make many friends for you. You have lived up to catalog descriptions, sent good stock and when I ordered it to be shipped."—New York

"This is our fourth order in four years. Would not think of buying evergreens anywhere else."—Indiana

"I have been ordering your stock now for five or six years and have yet to receive the wrong kind and they have always arrived in good shape. As to growing, I have lost maybe 2% of the plantings."—Ohio

"I would like to compliment you on the fine dormant condition of the seedlings I received from you. Your trees gave me the smallest percentage of loss I have ever had."—New York

The original letters containing these remarks are in Suncrest Evergreen Nurseries' files. We welcome your personal inspection at any time.